ARE YOU AN SME WITH GREAT IDEAS?

Welcome to the Business Research and Innovation Initiative

Australian Government | Business
business.gov.au
GRANTS OF UP TO $1 M
AVAILABLE FOR SMEs TO SOLVE THE BRII CHALLENGES

Develop innovative solutions
Create innovative products & services
Test new ideas
Provide a path to market
HOW DOES IT WORK?

Government agencies propose challenges

SMEs apply proposing a new solution

Best 4 (approx.) funding for feasibility for each challenge

Best 2 (approx.) funding for proof of concept for each challenge

Agencies consider buying solution if successful

SMEs go on to sell new solution worldwide, utilising their own IP
Feasibility Study Grants

- $400k per challenge
- Upfront grant
- Successful applicants up to $100k

Proof of Concept Grants

- $2m per challenge
- Successful feasibility participants
- $2m per challenge
- 18 months

BRII FUNDING & CASH FLOW

Upfront payments to help your cash flow

- 3 months
- up to $100k

Successful applicants

Three equal payments (first upfront) + 10% on final report

- up to $1m
- 18 months
WORKING WITH AGENCIES
Enabling innovative outcomes

BRII

SME
developing
the solution

Agency
with a significant challenge
MAXIMISE YOUR OPPORTUNITY FOR SUCCESS

- Accelerated growth through significant funding of up to $1 m
- New market exposure and opportunities for future investment and development
- Government as a potential customer
- Businesses retain all IP rights for domestic and global commercialisation
- Explore spin-off products
- Potential for additional funding for commercialisation
- Avoid the uncertain and expensive new product development cycle
- Potential for procurement
- Secure capital pre-proof of concept
- Access to business development & commercialisation assistance
ELIGIBILITY & MERIT CRITERIA
ELIGIBILITY

- Non-tax exempt Incorporated company
- Turnover of <$20m
- ABN
- Start-ups and newly established businesses
- Demonstrate ability to fund additional costs
- Individuals or Partnerships*
ELIGIBILITY

- Income tax exempt companies
- Government agencies (Federal/State/Local)
- Government Business Enterprises
- Trusts*
MERIT CRITERIA

1. Extent to which the proposed solution meets the challenge
2. Market opportunity of your proposed solution
3. Capability, capacity and resources to deliver the project
BRII

A business changing commercial opportunity

Lodge your application

Contact BRII team for further information
BRII@industry.gov.au

Wednesday, 17 April 2019
Applications Close
Key documents

- Grant opportunity guidelines [PDF | 406.45 KB] [DOCX | 487.45 KB]
- Factsheet - Business Research and Innovation Initiative [PDF | 181.23 KB] [DOCX | 106.17 KB]
- Factsheet - Fast and secure digital identity verification for people experiencing family and domestic violence [PDF | 264.58 KB] [DOCX | 115.75 KB]
- Factsheet - Intelligent data to transform tourism service delivery [PDF | 265.57 KB] [DOCX | 124.78 KB]
- Factsheet - Uplifting government capability to help deliver world-leading digital services [PDF | 192.71 KB] [DOCX | 113.83 KB]
- Factsheet - Managing the biosecurity of hitchhiking pests and contaminants on shipping containers [PDF | 266.36 KB] [DOCX | 114.86 KB]
- Factsheet - Automating complex determinations for Australian Government information [PDF | 268.35 KB] [DOCX | 116.75 KB]
- Sample grant agreement - Feasibility [PDF | 324.82 KB] [DOCX | 153.94 KB]
- Frequently asked questions [PDF | 279.73 KB] [DOCX | 116.7 KB]
- Letter of support template [PDF | 75.84 KB] [DOCX | 32.91 KB]
- Financial turnover declaration [PDF | 142.11 KB] [DOCX | 32.61 KB]
INTERACTIVE CHALLENGE SESSIONS

**Room 1**
Fast and secure digital identity verification for people experiencing family & domestic violence

**Room 2**
Intelligent data to transform tourism service delivery

**Room 3**
Uplifting government capability to help deliver world-leading digital services

**Room 4**
Managing the risk of hitchhiking pests and contaminants on shipping containers

**Room 5**
Automating complex determinations for Australian Government information