

Defence Innovation Hub 101

What is the Hub

Origins:

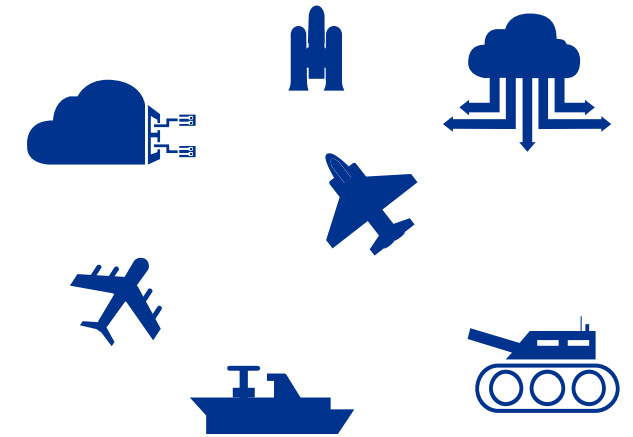
- 2016 Defence Industry Policy Statement: More focused and consistent approach to capability innovation
- A Procurement Program not a Grants program

Open Solicitation:

- An open solicitation for industry and academia to submit innovation proposals aligned with Defence capability priority areas.
 - Referred to as Priority Innovation Notice (PINs).
- Industry 'Push' Model – Proposals can be submitted 365 days a year.
- All proposals are welcome:
 - **Intelligence, Surveillance, Reconnaissance, Electronic Warfare, Space and Cyber Stream (ISREW S&C)**
 - **Key Enablers**
 - **Land Combat, Amphibious Warfare and Special Operations**
 - Strike and Air Combat
 - Maritime and Anti-Submarine Warfare
 - Air and Sea Lift

Special Notice Solicitations:

- Presents a specific 'challenge' to Industry. Requesting innovative ideas to a specific Capability challenge.
- Defence 'pull' model rather than an Industry 'Push' Model.
- Includes both Special Notices and Rapid Assessments market engagement methods.
- Differences to Open Solicitation:
 - Focused approach
 - Assessment Criteria



How does the Hub Work

Open Solicitation

- A two stage assessment process is utilised to minimise the burden placed upon both Industry and Defence.
- **Stage 1 – Call for Submission:** Short pitch to Defence, outlining the technology and project benefits.
- **Stage 2 – Request for Proposal:** Detailed proposal that includes project execution plan to outline the work to be completed and the outcomes to be achieved.

CFS Assessment Criteria:

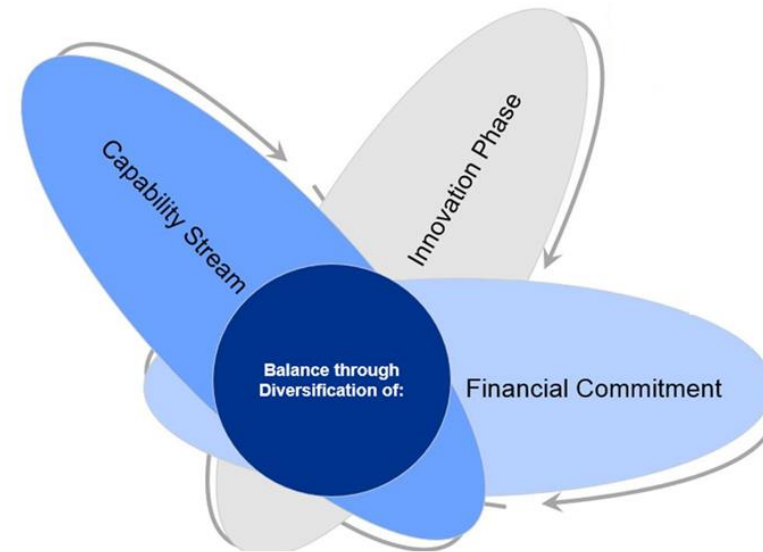
- Suitability
- Feasibility
- Timeliness
- Contribution to Australia's Defence Industry capability

RFP Assessment Criteria:

- Suitability
- Feasibility
- Timeliness
- Contribution to Australia's Defence Industry capability
- Cost
- Organisational Capability and Capacity

Capability Managers:

- Important Defence SME inputs into the Hub assessment process.
- Crucial in identifying viable acquisition pathways for proposals submitted by Industry, in both Open and Tailored solicitations.



Innovation Hub Stakeholder Network

